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#### Features of the manifestation of strategems and the relationship between them

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**Abstract:** The article describes the peculiarities of the theory of strategies, the existence of a dialectic of generality, specificity and individuality in their manifestation, the attitude of Western and Eastern researchers to it and the ideas put forward.

**Key word** strategy, the theory of strategist, way of thinking, strategems at the personal level, "Chinese wisdom", "Asian dragons".

Strategemas<sup>1</sup> in today's modern interpretation of history and theory, it is possible to see several aspects, observe the features of their characteristic manifestation. In this aspect, it seems to us that in the analysis of strategems, it is important to rely on the general categories of dialectics, privateness and coherence, as well as on the principles of coherence and connection between them. Therefore, strategems are also manifested in accordance with these categories separately, that is, at the personal level and at the levels that are characterized by a social and universal scale, that is, by a national and universal scale.

Western researchers on the issue of the manifestation of strategems at personal and general, private and individual levels, as well as the relationship and connection between them X.F.Zinger and R.Green also published preliminary information about this in Uzbekistan.Alimasov and D.Kadyrov and others also drew attention to a certain extent. Analyzing their works, garchand testifies that although the goal of these scientists is not a special and extensive analysis of this aspect of the topic, but each of them did not ignore this aspect of the issue.

Professor V.Alimasov also thought about the cases of strategems that manifest themselves on a personal level and are characteristic of people with acute intelligence. In his opinion, evidence and examples of this are found not only in China, but also in other peoples, in all spheres and forms of human mental activity.

Researcher D.Kadyrov notes that in the preface to the book "cunning in Battle – 36 strategema", published in 1985 in Taibey: "Stratagems are a wedge fracture hidden in the human brain, and the payting glitter that he only wants to apply. It is also used by the military, as well as politicians, entrepreneurs and scientists. Anyone who knows how to apply stratagems can instantly bring an ordered universe into chaos or an irregular universe in order. He flashes lightning in the clear sky, is able to turn poverty into wealth, hatred into respect, and despair into victory. Human life is a struggle, and a strategist is needed in the struggle. Everyone stands on the border of the battlefield, so the reason for the momentary dishonesty is that what belongs to one person becomes the prey of another. A person who knows how to use stratagems always holds the initiative in his hands. Whether in the palace or in the hut, the stratagem is always wound"[2].

D. Kodirov in this opinion, emphasized by , it is obvious that there are also hints of the manifestation of strategems not only at the personal level, but also at the general level. This is also

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<sup>&</sup>lt;sup>1</sup> "Стратегема" – инсоннинг аклу идроки билан бошкариладиган, муайин мақсад ва муддаоларга хизмат қиладиган ва уларга эришиш имконини берадиган, режали ва чуқур ўйланган хати-харакатлари ва фаолиятини ифодалайдиган билимлар, хулоса ва фикр-мулохазалар ифодасини англатади. Илк лутавий маъносига кўра стратегема қўшинни, лашкарни бошкаришга оид билимлар, харбий илм сохаси сифатида шаклланган бўлса-да, жахон фалсафаси ва инсоният тафаккури тарихида стратегемани махсус фикрлаш ва тафаккур кучи билан ракибни енгиш илми сифатида талкин килиш холлари хам учрайди.



evidenced by the phrases in IT "human life is a struggle, and stratagema is needed in a struggle" or "the stratagema is always created, whether in a palace or a hut."

The peculiarities of the manifestation of strategems at the personal level are also confirmed by the following words of horro Von Zenger: "The Chase is a mind-specific reality, it is a phenomenon that is the same both in China and in the West. As long as there is a person, srategemes will also exist."Zenger writes that in the West it was decided to look at the fact that chaste, cunning is a characteristic feature of the Chinese, in general, of the East. Under the phrase" East is a subtle reality "lies this Vision[3]. Therefore, the chase, cunning, cunning are assessed differently by the East, China and the West, Europe. For example, in Chinese philosophy, when the chase is perceived as the appearance of cunning intelligence, the West condemns them, even punishing them as mahinasia, tsinism. In" Dao De szin", "Book of changes", the folder was recognized as a way of life and thinking, a way of thinking.

At the same time, no one can deny the fact that the strategems developed in Ancient Greece and Rome influenced the formation and evolution of today's Western civilisation, on the basis of which a system of social relations was formed, which knew the prevailing way of thinking, rights and laws based on individualism of a Western person.

Likewise, the formation of the thinking of the peoples of the East is the same fact that there are strategical foundations on which people in this region have influenced their lifestyle and life principles, rely on a method of thinking that knows the sociality, Customs and traditions that are different from individualism and have not lost their influence even today.

As some experts noted, the West conquered the East, but these two worlds could not harmonize, both remained their own. The economic model of the West prevailed in the world, the Western foundations of life were perceived as axioms. However, after the Second World War, a Japanese model of business arose in the world, which was unique and extremely effective. Gradually, another successful model of business appeared-the Chinese model. Chinese goods, radio electronics, clothing necessary in everyday life have filled the world market. In this place, a reasonable question arises, What is the success of Japan, Taiwan, South Korea, now China? The factors of this miracle are many, but at the heart of this success lies the Oriental mentality, the wisdom and genius of ancient China. It was there that the doctrine of the real strategems of the East was hidden, important principles of social, economic, military and political success were expressed.

These cannot be achieved without mastering the basics of" Chinese wisdom". The doctrine of Chinese strategems is considered a topic that is difficult to understand even for specialists. Therefore, it is important to study this problem in theory, especially now from a political, social and economic point of view. It is important to study these strategems in the fields of ideology, propaganda technologies, philosophy of politics, psychology, theory of Economics, Marketing, Management[4].

At the moment, the experience of Far Eastern countries from all the supported management methods is of the greatest interest in the world. The revival of post-war Japan, the roaring growth of "Asian Dragons" such as Hong Kong, Taiwan, South Korea and Singapore, particularly the growth of the Chinese economy, show the effectiveness of the economic development strategy adopted in these countries. Undoubtedly, the leading role in this success is played by the principles of Oriental strategy, which ensure good luck. It is clear that these principles – based on the classical Chinese strategy, which was formed two and a half thousand years ago.

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For this reason, in the following years, interest in this strategy and its strategemic foundations grew in the most developed Western countries. On their basis, theories and concepts of stretegems began to be developed, based on a new philosophy of Strategic Policy and strategy. It is true that the authors of some of them do not like to admit about it and try to present certain theories and concepts as a product of their thinking. Without a deep analysis of this aspect of the issue, we will try to unravel the theory of strategems through several works about certain strategic principles and doctrines that have become important in the life of today's Western countries and peoples.

The philosopher and psychologist, one of the founders of existentialism, Karl Yaspers (1883 – 1969), in his work "the meaning and purpose of history" ("Vom Ursprungund Zielder Geschichte", 1949), puts forward his concept intended to find unity and unity in the Universal-historical process. This unit is interpreted according to a sharp plan not as the spontaneous location of some generality, but as a general end to problems.

Yaspers points out that there is an opportunity for humanity to move towards a new "key period", which, on the basis of love and free communications, creates the unity of humanity.

This work by yaspers can serve as one of the base sources for describing the Universal foundations and universal aspects of the theory of strategems. In it, the literal meaning of the work is expressed by the fact that the author tried to analyze the process of formation and progress of the principles of General Strategic Development for all mankind.

In this regard, the German philosopher, one of the representatives of the direction of philosophy of life O.The 2nd volume "the fading of Europe", written by shpengler in 1918-1922, was written by K.In this work, which relied on strategems different from the yaspers approach, written under the influence of the sad consequences of the First World War, the author put forward his doctrine of the civilisation of mankind, the role and importance of each region and the culture of a particular people in history. A.Spengler seeks to establish a historical–philosophical framework about the formation and validity of peoples and civilisations. This work, written on the basis of many scientific sources and with a serious scientific conclusion and predictions, attracted the attention of many scientists and specialists throughout the 20th century.

The author of the work tries to determine the place of European culture within other cultures, changing the boundaries of traditional historiographic disciplines. For this, Western historical sciences, existing in the XIX century, strongly criticize the principles on which it is based. These are europocentrism, panlogism, historicism, "linear" orientations. Spengler opposes other cultures that have reached a high level in their development.

The work "the character of European revolutions and nations", written in collaboration with rosenshtok and Hessi and describing the strategemic foundations of social movements and revolutionary processes that took place in Western countries over the next hundreds of years, differs to a certain extent from the "fading of Europe"in terms of the theory of strategems. The book consists of two parts," The Theory of revolutions "and" revolutionary movements in Europe", in which, first of all, such concepts as" Revolution"," Nation"," national character "and" power "are analyzed, the concepts of" West "and" Europe " are compared. In the eyes of rosenshtok and Hesse, revolutions, like any human activity, are primarily associated with cultural phenomena, which in their nature may give rise to opportunities for the formation of new principles of culture. Therefore, revolutions, along with constant breaking and destruction, are a new step, a kind of jumping technique, the authors say.

It should be noted separately that the history of mankind is a continuous process, consisting in

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the emergence, practice, relationship of various strategies and ideologies with each other. In this process, strategies differ from each other depending on what forces they serve, what goals lead confident people towards. This, in turn, makes it necessary to study the history of strategic processes, to find out the content and essence behind them. Today, scientists and specialists conducting scientific research in this area recognize that the history of ideas about strategems began in distant ancient times, when certain views about it were formed both in the West and in the East. While researchers of the history of Oriental strategems inevitably associate it with the thinking of the people of ancient China, part of Western scientists seeks the formation and improvement of strategems characteristic of this area from the antiquity of socio-spiritual development in Ancient Greece and Rome.

In fact, the history of thoughts and teaching in this direction is also universal, and it cannot be denied that in the past of each people and countries, reflections and conclusions in the form of certain strategems, similar strategemic factors and principles were formed. In this aspect, the "Strategema"can be characterized as a concept that expresses knowledge, conclusions and feedback, guided by the mental perception of a person, serving certain goals and deadlines and allowing them to be achieved, expressing planned and deeply thought out actions and activities. Such a description, on the other hand, makes it possible to classify strategems, imagine their meaning, features of manifestation and sphere of influence.

Experience in this regard suggests that various strategemic theories, concepts and doctrines have also been formed that rely on certain strategems. From this point of view, strategems can be analyzed on the basis of the dialectic of the categories of generality, privateness and alohidality of philosophy, studying various strategemic theories and ways and methods of their implementation. This, in turn, helps to identify universal principles, national characteristics and strategic opportunities at the personal level in this area, the goals and deadlines that will form the basis for them. At the same time, it should be noted separately that in the process of development of society, when moving from one stage to another, the need arises to solve certain problems in all spheres of life, in particular in the sphere of socio-political and economic spheres, as well as in the field of strategems and strategies. Because not every one-man society can step towards new goals without changing the views and attitudes that have become a tradition of its own new era, circumstances, situation, based on a certain strategy. This requires a new strategy, a new look, attitude and development of principles. In such responsible turning periods, the identification of extremely important strategic goals and priority principles characteristic of a particular stage of development for the fate of peoples on the path of progress becomes a vital need.

At this point, the importance of not only the features of the manifestation of strategems at the personal level, but also the general aspects inherent in them is due to the increased interest in research and their results in this regard, and this is by no means a coincidence. Because it is no secret that strategems, developed at first on a personal level or manifested at this level, both in the West and in the East, are and are the basis for many strategies and programs developed at the national and state levels.

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