

## DIRECTIONS FOR IMPROVING THE EFFICIENCY OF THE MONITORING OF COMMERCIAL BANKS' LOAN COMMITMENTS

Shermatov Gofurjon Gulamovich

Associate Professor of the Department of Management, Namangan Engineering and Construction Institute

#### Nazarova Shakhnoza Mukhamadalievna

Master of the Namangan Engineering and Construction Institute

**Abstract.** Today, the growth of lending in the country is mainly due to the financing of investment projects of state programs for the development of the sector and territories, lending to small businesses and private entrepreneurship, and supporting the people who start their business. First of all, we need to create an effective system of credit and investments from abroad, learn how to use each loan accurately. The time has come for this issue to be seven-dimensional, once-cut, and carefully thought through. "It is well-known that worldwide Doing Business research and valuation make a significant contribution to the development of countries, including enhancing the business and competitive environment, serving as a "reliable bridge" for investors and countries seeking them.

Keywords: credit, banking, loan portfolio.

#### I. INTRODUCTION

The Bank aims to modernize, technically and technologically upgrade our economy, increase its competitiveness, increase export potential, create new productions based on innovative and energy-saving technologies, develop new types of goods that are in demand in the world market, thereby providing financial and economic stability of the country. The investment policy pursued by the system is bearing fruit.

In 2018, commercial banks in Uzbekistan provided loans for financial support of investment projects for modernization, technical and technological re-equipment and diversification of production in the real sector of the economy.

In particular, for the purpose of modernization, technical and technological renewal of production, organization of production of competitive products on the basis of modern technologies by commercial banks in 2018 it is planned to allocate 38,8 trillion. soums, or 2.4 times more than in 2017.

At the same time, investment activities of banks are primarily aimed at ensuring timely and full financing of projects included in the programs of network development, localization and regional development. It is well known that the loan portfolio of banks is the aggregate of bank requirements by the size of loans, grouped by

22	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/



certain criteria based on different credit risks<sup>1</sup>. This definition emphasizes the classification of loans based on certain criteria and the credit risks.

At the same time, the loan portfolio is the balance of total principal debt on real-time credit transactions.<sup>2</sup>

Taking into account some of the definitions described, the loan portfolio in our opinion can be described as follows: The bank's loan portfolio is the total amount of credit balances at specific times as a result of the bank's active credit operations as a managed asset.

The purpose of forming the Bank's loan portfolio is, first, to ensure profitability, and secondly, to control the level of risk, and thirdly, to comply with the requirements of the normative documents of the Central Bank.

One of the main factors influencing the formation of the Bank's loan portfolio is the nature of the banking services market

we can say that At the same time, the bank should pay attention to the borrowers' demand for borrowed funds. In addition, the size and composition of the loan portfolio directly depend on the bank's resource base. That is, large commercial banks will be able to provide large loans and small banks will be able to provide small loans.

### Table 1

### Classification of the Bank's loan portfolio

Portfolio Form	Description of the portfolio
Income portfolio	Portfolio Profitability
	Provider with minimal risk
	have been and are constantly
	able to pay interest
	loans.
Risk portfolio	The portfolio is high-risk
	of loans.

<sup>1</sup> Sh.Z.Abdullaeva Bank risks and crediting. T., "Finance," 2002. 304 p. B - 166.

23	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/

Asia Pacific Journal of Marketing & Management Review	
2000 jesc	ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW ISSN: 2319-2836 IMPACT FACTOR: 7.603
NUMERAL AND A DESCRIPTION OF A DESCRIPTI	Vol 12, Issue 09, 2023

Balanced portfolio	"Risk-Profitability" in Portfolio
	perspective on effective solution of the dilemma
	in terms of bank loans
	according to the composition and financial characteristics
	Consolidated loans
	will be

Bank loan portfolio can be classified by type and type. When looking at a bank's loan portfolio, it is important to understand that it is classified according to its risk and return ratio. At the same time, the loan portfolio can be subdivided into income portfolio, risk portfolio and balanced portfolio.

The main objectives of the commercial bank loan portfolio management are:

identification and evaluation of factors influencing the level of credit risk;

classification of loans by risk groups;

Credit portfolio optimization based on credit risks, customer structure and credit structure;

determination of the borrower's creditworthiness and the likelihood of his / her financial situation changing for the purpose of predicting credit risk;

predetermination of problem loans;

assessment of the adequacy of the created reserves and their timely correction;

ensuring diversification of loans, their liquidity and profitability;

development of credit policy of the bank and adjustment of it based on the analysis of loan portfolio quality, etc.

International banking practice is widely used to diversify the loan portfolio of commercial banks by their sectoral nature. At the same time, 25% is taken as the norm. This means that more than 25% of commercial banks' loans cannot be combined in one industry. At the same time, we will examine the nature of the credit portfolio of the Uzpromstroybank ATB Katortol branch by sector.

Table 2

Analysis of loan portfolio of Uzpromstroybank's Qatortol branch as of January 1, 2019, mln.

24	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/



Name of the indicator	As of January 1, 2018	As of October 1, 2018	The difference	In percentage	Average interest rate
Short-term loans	385,6	1 992,4	1 606,8	516,7%	19,33%
Long-term loans	15 971,3	60 303,6	44 332,3	377,6%	18,14%
Loans to individuals	9 542,7	25 003,2	15 460,5	262%	21,84%
Loans to individual entrepreneurs	1 146,1	1 629,9	483,8	142,2%	16,16%
Credits to private companies	2 902,6	4 223,1	1 320,5	145,5%	10,69%
TOTAL	29 948,3	93 152,2	63 203,9	311,04%	20,64%

Source: Reporting data of the Qatortol branch of Uzpromstroybank

As of January 1, 2019 the total amount of credit investments of 1 081 clients in the branch made up 92 824,86 million sum (20,64% of total credit investments) on increase of the credit portfolio of the Bank, fulfillment of the established plan on crediting of small business subjects.

This figure as of January 1, 2018 amounted to 29,948.3 million sums, while the loan portfolio increased by 63 203.9 million soums. Credit portfolio as of January 1, 2019 is as follows:

- 61 968.74 million soums for 85 clients;

1,629.86 million soums at 19 clients;

UZS 25 003.16 million for 899 clients (including UZS 8,191.7 million for mortgage, UZS 12 572.9 million for consumer credit, UZS 2 920.5 million for micro-credit, UZS 202.5 million). sum overdraft loans);

4 223,09 million sums on private clients for 78 clients;

25	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR	
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/	

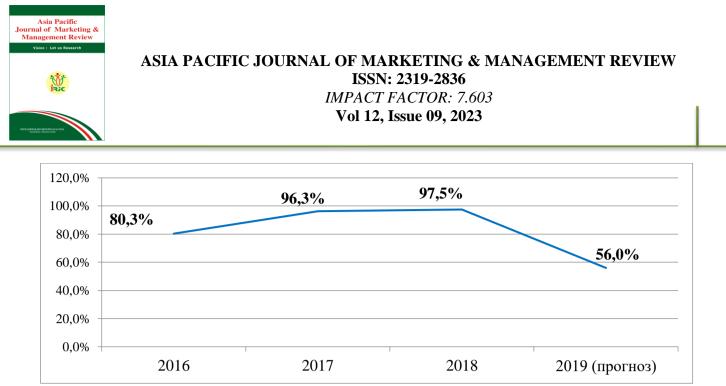


Figure 2. Share of long-term loans, %

As of 01.01.2019 the total loan portfolio of the branch made up 92,824,9 mln. The share of long-term loans made up 90,540.3 million soums.

In the structure of credit investments, the share of long-term loans is 97.5% or 90 540.3 million sums, and the share of short-term loans is 2.5% or 2 284.5 million soums.

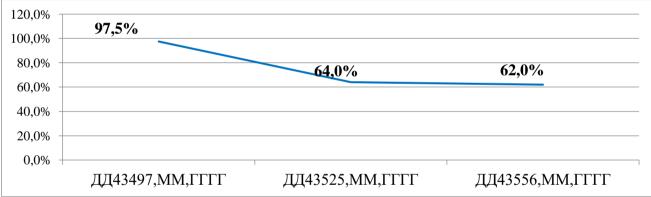


Figure 3. Dynamics of Long Term Loans Share in 2019, %

Development and evaluation criteria for the quality of individual loans will play a key role in managing the loan portfolio.

The quality of bank assets can be achieved by describing their loan portfolio based on established standards. In Uzbekistan, pursuant to the guidelines approved by the Central Bank, the description of the assets of commercial banks and the provision of loan loss provisions is in place.

## **III. RESULTS**

It is well known that the quality of bank loans is one of the most important indicators characterizing the state of the banking system and the economy as a whole. According to international experts, over 10-15% of

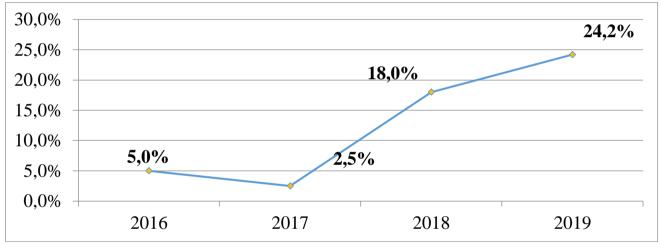
26	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/



troubled loans in the total loan portfolio reflect the systemic crisis in the banking sector. Many countries have had to take a number of measures to address the problem of unsatisfactory credit portfolio quality.

According to some Western economists, the delay in repayment of loans over 90 days or the breach of a loan agreement may indicate that the loan is problematic. The latter definition is in part contrary to the existing regulations on the classification of assets in our country. Loans and interest overdue for more than 30 days should be classified as substandard loans.

There is also the view in the economic literature that troubled credit refers to a bank's suspicion of the subject, its subject and collateral. In their view, troublesome substandard, doubtful and unsecured loans, including short-term principal debt and interest rates, as well as at least one-time restructuring without changing the terms of the loan agreement, are also problematic. The last of these definitions is controversial, and the basis for a loan restructuring is the change of contract terms.





Failure to comply with these conditions is contrary to the substance and purpose of the loan reissuance.

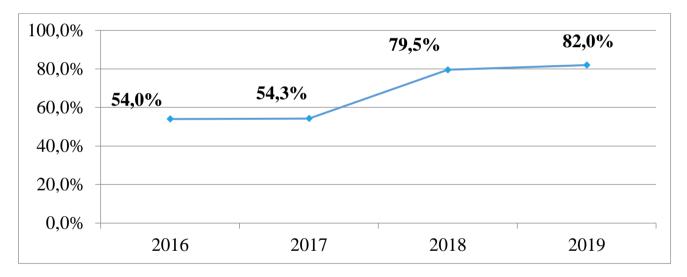
Profitability decreased by 50% in 2017, by 720% in 2018 compared to 2017, and net profit in 2018 was 2,919.45 million.

27	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR		
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/		



## Figure 5. Profitability dynamics for 2019, (without overdue income)%

\$ 6.3 billion in the first quarter of 2019. soums and 1.4 bln. As a result, net profit will amount to 23%.



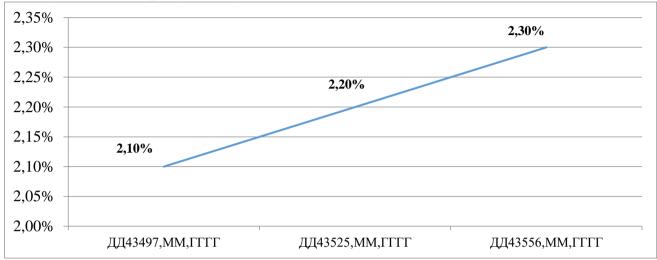
#### Figure 6. Return on assets,%

The share of income-generating assets increased from 50.7% to 84% in 2017.

28	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR		
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/		



In order to systematically deal with problem loans, it is desirable to classify problem loans in such key areas as: time, quality, security, resource and decision-maker.



### Figure 7. Assets Return on Assets for 2019,%

The first quarter of 2019 will result in the repayment of low-interest loans and \$ 22 billion. It is planned to increase the profitability of the assets at the expense of allocation of high interest-rate loans.

Economic literature suggests that troubled credit refers to a bank's suspicion of the subject, its subject and collateral. In their view, troublesome substandard, doubtful and unsecured loans, including short-term principal debt and interest rates, as well as at least one-time restructuring without changing the terms of the loan agreement, are also problematic. The last of these definitions is controversial, and the basis for a loan restructuring is the change of contract terms.

### **IV. DISCUSSION & CONCLUSION**

The main purpose of the Bank's investment projects monitoring system is to timely address the deviations in relation to the planned performance data, to analyze the causes of these deviations, and to regulate specific areas of investment in order to normalize and increase the efficiency of investment activities. the development of proposals for bids.

Loans repayment is a key feature of credit relationships that, in practice, have a specific mechanism that is different from other types of economic relations. This mechanism is based on economic processes, which, on the one hand, are based on the credit repayment behavior, and on the other, represents the legal relationship between the lender and the borrower, arising from the loan agreement.

#### **REFERENCES:**

1. Ismatov, R. O., Dadaboev, T. Y., & Karabaev, S. A. (2019). Investment possibilities in agricultural networks. Theoretical & Applied Science, (2), 350-355.

	ISSN 2319-2836 (online), Published by
29	ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW.,
	under Volume: 12 Issue: 09 in September-2023
	https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of
	Creative Commons Attribution License (CC BY). To view a copy of this license,
	visit https://creativecommons.org/licenses/by/4.0/



2. Исматов, Р. О., Дадамирзаев, М. Х., & Маллабаев, О. Т. (2014). An increase in efficiency of marketing activity in food market grown in agriculture of uzbekistan. Молодой ученый, (4), 522-523.

3. Исматов, Р. О. (2016). Повышение эффективности управления по привлечению инвестиций в региональную экономику. Молодой ученый, (11), 767-769.

4. Oltinovich, I. R. (2019). Improvement of Investment Activity in Ensuring High Rates of Economic Growth. International Journal on Integrated Education, 2(5), 68-73.

5. Шакирова, Г. Ш. (2015). Некоторые вопросы совершенствования корпоративного управления в Узбекистане. *Молодой ученый*, (10), 848-850.

6. Шакирова, Г. Ш. (2016). Мотивация труда работников в сфере деятельности малого бизнеса и частного предпринимательства. *Молодой ученый*, (11), 1074-1076.

7. Шакирова, Г. Ш. (2014). Повышение эффективности корпоративного управления на предприятиях в условиях модернизации экономики. *Молодой ученый*, (8), 635-636.

8. Шакирова, Г. Ш. (2017). МИЛЛИЙ ИҚТИСОДИЁТ ТАРАҚҚИЁТИДА ХОРИЖИЙ ИНВЕСТИЦИЯЛАРНИНГ ЎРНИ. *Научное знание современности*, (4), 405-407.

9. Shakirova, G. S., & Mirzaabdulayeva, G. M. (2019). The relationship between the development of science, technology and innovation. *ACADEMICIA: An International Multidisciplinary Research Journal*, 9(3), 27-33.

10. Шакирова, Г. Ш. (2016). ПОДДЕРЖКА МАЛОГО БИЗНЕСА И ЧАСТНОГО ПРЕДПРИНИМАТЕЛЬСТВА-ВАЖНЫЙ ФАКТОР СТАБИЛЬНОСТИ ЭКОНОМИЧЕСКОГО РАЗВИТИЯ. *Теория и практика современной науки*, (4 (10)), 806-808.

11. Sh, S. G. (2015). Nekotorye voprosy sovershenstvovaniya korporativnogo upravleniya v Uzbekistane. *Molodoy uchenyy*, (10), 848-850.

12. Sh, S. G. (2019). INNOVATIVE ACTIVITIES AS AN OBJECT OF INVESTMENTS. Экономика и социум, (3 (58)), 61-63.

13. Шакирова, Г. Ш. (2017). Некоторые вопросы развития сельского хозяйства в Узбекистане. *Методы науки*, (4), 42-43.

14. Шакирова, Г. Ш. (2021). ОСНОВНЫЕ ХАРАКТЕРИСТИКИ ЛИДЕРА В ПОВЫШЕНИИ ЭФФЕКТИВНОСТИ КОМАНДНОЙ РАБОТЫ. Экономика и социум, (3-2 (82)), 569-571.

15. Shakirova, G., & Dadaboev, T. Creation of an effective mechanism for the development of agriculture as an important factor of economic development.

16. Dadaboyev, T. Y., Qoraboyev, S. A., & Mullabaev, B. B. (2017). Corporate Management As The Factor Of Investment Attraction. Научное знание современности, (5), 77-80.

17. Qoraboyev, S. (2017). Specific features of the development of innovative processes in the national economy. Научный прогресс, (3), 22-23.

18. Tursunbaevich, B. B., & Axmadjonovich, Q. S. (2020). Improving management based on the forecast of investment utilization in industrial enterprises. European Journal of Molecular & Clinical Medicine, 7(7), 809-816.

19. Корабаев, Ш. А., & Алабаев, С. И. (2017). ИШЛАБ ЧИҚАРИШ ҲАРАЖАТЛАРИНИ КАМАЙТИРИШДА ПЕРСОНАЛНИ БОШҚАРИШ ТИЗИМИНИ ТАКОМИЛЛАШТИРИШНИНГ АҲАМИЯТИ. Научное знание современности, (4), 165-168.

20. Axmadjonovich, Q. S. (2023). INCREASING THE EFFICIENCY OF USE OF PRODUCTION INVESTMENTS IN INDUSTRIAL ENTERPRISES. ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW ISSN: 2319-2836 Impact Factor: 7.603, 12(06), 15-21.

30	ISSN 2319-2836 (online), Published by ASIA PACIFIC JOURNAL OF MARKETING & MANAGEMENT REVIEW., under Volume: 12 Issue: 09 in September-2023 https://www.gejournal.net/index.php/APJMMR
	Copyright (c) 2023 Author (s). This is an open-access article distributed under the terms of Creative Commons Attribution License (CC BY). To view a copy of this license, visit https://creativecommons.org/licenses/by/4.0/